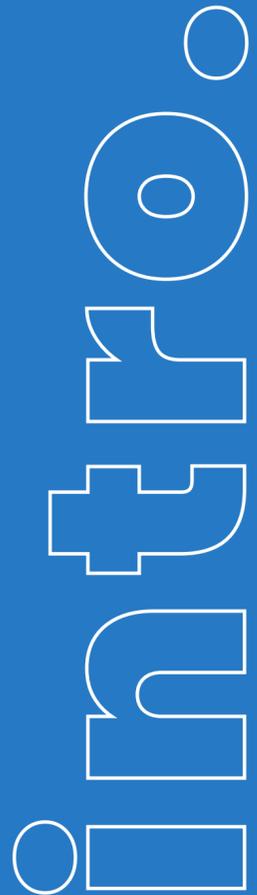**Compunnel**

Global Human Resources Software & Services Provider ranks **Compunnel in its Top 3 Vendors**

Our deep staffing technology expertise and pioneering omnichannel sourcing empower the client to source top tech talent

The software development and services industry is facing a unique challenge when it comes to talent acquisition. They are trying to reduce the cost and time invested in hiring talent while achieving continual improvement in candidate quality. But high competition from across industries is making it difficult for them to hire and retain high-quality digital specialists.

Intro

About Client

A global leader in human resources software and services, the company specializes in building solutions for enterprises in industry-specific markets. Combining cloud engineering, data science, and automation, the company develops user experience-focused HR solutions.

Client Challenges

The client was conducting a periodic re-evaluation of its contingent workforce supplier list. The main objective of the exercise was to improve the efficiency of the niche IT talent sourcing program. But the following hurdles were blocking its path to success:

Finding vendors with the capability to source top digital talent across the US

Sourcing talent at competitive costs to meet procurement manager's goal

Hiring top-quality IT talent to satisfy hiring managers' objectives

Vendor proficiency in client's VMS platform, People Fluent

Our Solution

Compunnel's tried and tested omnichannel sourcing strategy coupled with VMS expertise enabled us to deliver big results.

- Deployed specialized IT recruiters with expertise in hiring IoT, AI/Ml, cloud, and data specialists to source the right candidates

- Leveraged JobHuk, our recruitment marketplace with over 3500 vetted independent recruiters to source local talent

- Harnessed referrals through our talent referral network, iEndorseU, to find quality candidates across target locations

- Leveraged our VMS-trained personnel led by a seasoned Account Manager to easily work on the PeopleFluent VMS

- Integrating our Staffline ATS with VMS for seamless end-to-end sourcing, recruitment, and onboarding process

The Results

Compunnel consistently delivered high-tech resources with niche skills at a lower cost anywhere across the US to the client, satisfying the requirements of both Procurement and hiring managers.

15+	**20+**	**Top 3**	**100%**	**30%**	**27%**
IoT and AI/ML specialists hired	Cloud and data specialists hired	Supplier ranking validated our staffing expertise	Bill Rate Compliance	Faster Submission Time than other suppliers	Share of Wallet in the program

Roles Filled

- Software Engineer
- AI/Machine Learning Engineer
- Machine Learning Architect
- Solution Architect
- IoT Solutions Engineer
- IoT Developer
- DevOps Engineers
- Cloud Engineers
- Data Scientist
- Project Manager

Locations Served

- California
- Virginia
- New York
- Texas
- Idaho

About Compunnel

Compunnel Inc., founded in 1994, delivers bespoke staffing, full-time hiring, payrolling, SOW, and IT consulting solutions to diverse set of businesses & enterprises. Ranked by SIA amongst the Largest Staffing Firms in the US, Compunnel is transforming the talent supply chain through its technology-backed solutions. As a preferred choice of industry leaders, our passion is not only to connectour customers with quality talent, but we go an extra mile to provide customized support to our customers and help them meet their diverse talent needs.

Awards and Recognition

| INC. 5000 AMERICA'S FASTEST-GROWING PRIVATE COMPANIES | SIA STAFFING INDUSTRY ANALYSTS 2022 Largest Staffing Firms in the US | Kelly 2020 Supplier Excellence Award Winner | NATIONAL Minority Supplier Development Council | SIA STAFFING INDUSTRY ANALYSTS 2022 Diversity-Owned Staffing Firms in the US & Canada | AgileOne BEST OF THE Best 2018 SUPPLIER EXCELLENCE |

Connect With Us

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